

# CONNECTIONS

## WELCOME TO OUR NEW MEMBERS

No new members

## 2008 DATES TO REMEMBER

### Road to \$ucce\$\$ Meeting Dates

**October 9, 2008** - John Awrey -  
Land Division

Real Estate Agents & Appraisers:  
2 Hours Approved Con-Ed

**February 19, 2009** - Greg McClelland  
Location & Time - TBD

### Special Meeting Dates

TBD

## UPCOMING EVENTS

**September 17, 18 & 19, 2008**  
MAR Convention. Marriott, Detroit  
Renaissance Center - Register at  
[www.mirealtors.com](http://www.mirealtors.com)

**October 28, 2008**  
Orientation-  
Hale United Methodist Church

**December 5, 2008** *Christmas Party*  
Tawas Bay Beach Resort

**\*Registration forms and details  
available on Paragon 4 under MLS  
Documents, Registration forms.**

Website: [www.ProHomeSellers.com](http://www.ProHomeSellers.com)



## Road to \$ucce\$\$ Meeting October 9, 2008

### *“UNDERSTANDING MICHIGAN’S LAND DIVISION ACT”*

Presenter: **John Awrey**

This class is designed for local officials and anyone involved in transactions where property is to be split, including assessors, supervisors, zoning administrators, title professionals, REALTORS®, developers, etc.

In addition to offering an overview of the Act, this class will discuss some of the differences between the current Act and the former Subdivision Control Act, including some new terms and their implications in the administration of land divisions by local authorities.

The class will cover allowable divisions, bonus divisions, exempt divisions, re-divisions, and the ownership of division rights, as well as the requirements for municipal approval, penalties for non-compliance, and a review and discussion of related court cases and attorney general opinions.

2 hours of *FREE* con-ed for both  
Real Estate Licensees & Appraisers

LOCATION: V F W HALL, STANDISH @ 6:00 p.m.  
More details to follow....

**Will also have our “election of officers” and a “Meet & Greet”  
with Joel Sheltroun, Bart Stupak & Tim Moore**

Northeastern Michigan Board of REALTORS® Phone (989) 728-5165  
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Brent Babcock of Tawas Bay Realty and  
Jerry Everitt of Everitt Realty.

### **Required Quadrennial Code of Ethics Training**

All members are required to complete the Quadrennial Code of Ethics training every four years. The current cycle will end on December 31, 2008. Email reminders were sent out to those members that have not completed the training during this cycle. You can complete the training online at [www.realtor.org](http://www.realtor.org). On the homepage, go to the “Do It Online” section, select the “Take Code of Ethics Training”.

Agents can attend the October 28th Orientation Class and sit through the COE training portion of the class. This will fulfill the Quad COE training also. Please contact the Board Office by 10/20/08 to register to attend.

### **Locks of Love**

Yvonne DeRoso of GMAC DeRoso & Associates, West Branch, recently donated 12” of her hair to the Locks of Love program. The hair is made into wigs, etc. for children who have lost their hair due to medical reasons. Thank you, Yvonne, for your service to your community. We are looking forward to seeing your new “do”.

### **Harry Pijut Humanitarian Award**

Nomination form is on Page 7 and 8.

## 2008 REALTOR® OF THE YEAR

The Northeastern Michigan Board of REALTORS® has named Mary Rockwell of C. A. Hanes Realty as their 2008 REALTOR® of the year. Mary has served on the Northeastern Board of Directors since 1999 as Secretary/Treasurer, President-Elect, Past President, Director and President in the years 2002 and 2008. During that time she served on several committees of the Board including Labor/Personnel, RPAC, Budget and Finance, Grievance, Professional Standards, and Event Planning. Mary has taught Orientation classes for the Board during 2006, 2007 and 2008. She has also lead the Leadership training at the Strategic Planning meetings from 2003 – 2007.

Mary became involved at the State level in 2003 as District Director for all of Northeast Michigan and the Upper Peninsula representing 31 counties on the Michigan Association of REALTORS® Board of Directors. After serving four years as Director, she went on to be appointed as an RPAC Trustee for a three year term beginning in 2007. During her tenure as RPAC Trustee she has traveled to several Boards of REALTORS® including Emmet, Alpena, and the Upper Peninsula. In 2008 she served on the Convention Task Force and the Convention Silent Auction committee.

In 2007 Mary was appointed to serve for the National Association of REALTORS® as the Federal Political Coordinator to Congressman Bart Stupak. She serves as the liaison between the NAR and the MAR in presenting issues to the Congressman relating to real estate legislation. This includes trips to Washington D C at least twice a year to meet with the Congressman as well as traveling across northern Michigan to meet with him when he is back in Michigan. She also was appointed as a member of the national Membership Policy and Board Jurisdiction committee for a three year term, In 2006 she was appointed to serve on the national Local and State issues committee.

As education has always been a priority for Mary, she has regularly attended both the Michigan and National Real Estate Conventions since 2000. In 2006, while attending the National Convention in New Orleans, she volunteered to build for Habitat For Humanity in the Musicians Village. Continuing her volunteer work in 2007, she worked for the Children's Guild in Las Vegas and in 2008 she has again volunteered to build for Habitat For Humanity in Orlando.

Mary has been instrumental in getting other local REALTORS® involved in attending State and National programs including Achieve Conference and the State Convention as well as the National Convention and the Mid Year Conference. Her goal has always been to share the knowledge she has gained from her experiences with other REALTORS® and to get them involved as well.

CONGRATULATIONS TO OUR 2008 REALTOR® OF THE YEAR!

# PRESIDENT'S REPORT

Mary Rockwell

## STEPPING UP TO THE PLATE

It is that time of year again when we begin the nominating process for our 2009 Board of Directors. Each year we have a diligent few who start calling offices and asking for volunteers to run for the various offices and positions on the Board. Have you considered running for one of the positions? You might ask "Why would I want to do that??" I have asked myself that same question for the past 10 years or so!! Below are a few of the reasons:

- To help our fellow REALTORS in the business of real estate
- For the satisfaction of doing the right thing
- To expand our horizons and learning experiences
- To be a part of the larger picture
- To network with some of the best REALTORS in the area
- To be a doer not a complainer

Need I go on? There are many reasons to be a leader not a follower. I am in the position of being President because someone asked me several years ago to get involved. I stepped up to the plate and took the challenge. And the rest is history.

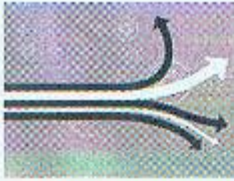
There have been many people during my 10 years of involvement who have had a great influence upon my choices. The first person I remember asking me to stretch myself was Darlene Leiva. I remember her asking when I first got involved in the Board of Directors if I had an interest in pursuing higher goals, perhaps at the state level. I was taken aback as it wasn't even anything I had thought about. My answer was maybe, because I had to give her some answer!! But it got me thinking about where I might use my talents.

The next person who had a great influence on my choices was our 2008 MAR President, Jeff Young. I had been asked about running for the MAR Board of Directors. Again, I had not even thought about it or even knew what was involved. I had said I would think about it. Along came Jeff, talking to a group of us about why he was running for a NAR Director position. He talked about the importance of volunteering and giving of ourselves for the betterment of our fellow REALTORS. It was like "someone" sent him to talk to me. I made a decision during his speech to accept the challenge of running for the Director position. It was the most satisfying 4 years of my real estate career.

During my tenure as a MAR Director, I met many talented and intelligent people. It always amazed me that the group of REALTORS gathered in Lansing could have such great minds and be such selfless people. They travel many miles and give up most of the day to volunteer to share their thoughts and talents. And they never miss a meeting! During that time I met our 2009 MAR President, Dan Coffey who is the third most influential person in my life. His thought process never ceases to amaze me. He is one of the most intelligent people I have ever met. And he encouraged me to stretch myself. He always told me I am the only person who limits myself. I should have more faith in my abilities. It was through his encouragement, among others, that I became involved at both the State and National level in committees, RPAC and other ventures. It has enriched my life and stretched my mind beyond what I ever thought possible. I have met people and learned things I would never have if I hadn't reached out and accepted the challenges presented to me.

So, when someone asks you to get involved and run for a position, consider it a compliment. Someone sees some qualities within you that you may not be aware of and thinks you have leadership potential. Accept the challenge and volunteer to become a part of your local Board of Directors. You never know where it may lead you!

**WEB**



## VISUAL PATH COMMUNICATION

115 Frosh Drive, West Branch, MI 48661 Tel: 989-701-6294

Marketing Communications • Pre-Press, Web, and Audio/Visual Design

August 2, 2008

To: Northeastern Michigan Board of Realtors

Re: 2007 West Branch Air Dinner Trip Raffle Winner

Ladies and Gentlemen:

Thank you for the fabulous dinner flight trip opportunity. Winning the 2007 raffle was quite a surprise. I postponed scheduling of my trip till 2008 to be able to take my 75-year-old mother on this excursion for her birthday which fell on Saturday, June 28<sup>th</sup>. I was also able to share this experience with other family, friends and colleagues. It was an unforgettable event filled with fun and laughs.

My mother still raves about having the best birthday that she's ever had or will have in her lifetime. The fine dining was beyond compare to anything I have experienced here in Michigan. My mother accidentally left behind her camera and the restaurant graciously shipped it to us. Photos are being developed! Thank you again for making this memorable trip possible.

Sincerely,

*Cindy S. Cook*

Cindy S. Cook

Media Design Consultant, Owner

## Harry Pijut Humanitarian Award Nomination Form

In memory of Harry Pijut, a member of the Northeastern Michigan Board of REALTORS® will be honored with the Harry Pijut Humanitarian Award annually by exemplifying the qualities and characteristics that Harry offered over the years within the professions, in the community, and in respectfully enjoying the environment which provided solitude and renewal opportunities. Harry's blend of serious dedication to the profession while still having a good time and always being a gentleman earned him the respect of all who had the opportunity to share a journey or two with him. My nominee for this award is:

NAME: \_\_\_\_\_

COMPANY: \_\_\_\_\_

### 1. Participation in the Real Estate or Affiliated Profession:

Education/Con-Ed \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Membership in Local/State/National Boards and Committees \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Participation in Real Estate Charitable Events and Projects \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Attendance at Membership Meetings, State, and National Conventions or  
Sponsored Events \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

### 2. Involvement/Accomplishments within the Community:

Schools \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Church \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(CONTINUED ON NEXT PAGE)

Municipal/Township/County Government \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Festivals or Special Events \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

3. Respect, Enjoyment and Preservation of the Environment for Future Generations: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

4. Awards or Other Special Recognition: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

5. Any Other Pertinent Information or Comments: \_\_\_\_\_  
\_\_\_\_\_

6. My nominee deserves the award because: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Nominated By:

Name	Office	Date
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**Nominations are due in the Board Office by September 15<sup>th</sup>, 2008.**