

CONNECTIONS

WELCOME TO OUR NEW MEMBERS

Letitia Simmet and Debra Rice,
New Dimensions

Vanessa Lynn Imker
Vanessa Lynn Imker, Appraiser

MLS: Sterling Properties
Mark Sterling

2007 DATES TO REMEMBER

ROAD TO \$UCCE\$\$ MEETING DATES

January 25-G's Pizzeria,
West Branch. Details to follow
March 15 - Greg McClelland,
Legal Update. Location TBD
June, August - Details to follow

SPECIAL MEETING DATES

September-Details to follow
October-Details to follow
December-Details to follow

UPCOMING EVENTS

January 18 & 19, 2007

Achieve Conference, Dearborn
Visit www.mirealtors.com for
more details!

March 15, 2007

Greg McClelland-Legal Update
Location TBD

May 17, 2007

Terry Watson Seminar

September 26-28, 2007

MAR Annual Convention
Soaring Eagle

Website: www.ProHomeSellers.com



The Northeastern Michigan Board of REALTORS®

Christmas Inaugural Gala

Our Christmas Inaugural Gala was held at the Quality Inn in West Branch and despite the bad weather we had 58 in attendance!

Part of the festivities of the evening included the auction of baskets for RPAC. \$393.00 was collected for RPAC in this auction!
Thanks to all who donated!

And, of course, we had our 50/50 drawing with Linda Chasey of Searfoss Developments being our winner (\$80.00) with \$81.00 going to Ogemaw Habitat for Humanity. Congratulations, Linda!

Northeastern Michigan Board of REALTORS®

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C.A. Hanes Realty, Inc.

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DeRoso & Associates GMAC

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Ogemaw County -

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Morris Richardson Real Estate

Directors

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Nina Jordan, Olsen Independent Real Estate
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**2007 OFFICERS
&
BOARD OF DIRECTORS**

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WEBSITES TO VISIT...

Visit the following websites for important information and services provided by the National Association of REALTORS® and the Michigan Association of REALTORS®:

www.mirealtors.com (MAR)
www.realtor.org (NAR)

Other Real Estate information sites:

www.donotcall.gov

National Do Not Call Registry

www.realtytimes.com

www.inman.com

Real Estate news items

www.dleg.state.mi.us/bcsc/coned/

Check Con-Ed credits on record

www.toolbase.org

Toolbase Services - The Home Building Industry's Technical Information Resource

www.mirealtors.com/members/legal.html

Information about MAR legal affairs

Factory-built homes:

Building Systems Council

www.buildingsystems.org

Manufactured Housing Institute

www.manufacturedhousing.org

PRESIDENT'S REPORT

Elaine Schraudt

For the last report of the year I would like to reflect on the “**Good Things**” that have happened this year. We increased the opportunities for education and reduced the price to our membership to attend educational events. We also increased attendance to our Northeastern Michigan Board sponsored programs and meetings.

The NEBOR offered 4 classes of **Orientation** required for new members. This is an all day class including the Code of Ethics, Fair Housing, Antitrust Issues, and several shorter modules. The training is to give the new Real Estate agent an understanding of what MAR and NAR offer them and teach the responsibilities of being a REALTOR®.

The NEBOR sponsored **Broker/Office Manager Meetings**. We had an excellent attendance and good participation in discussing important issues facing their companies. We will all be experiencing the growing pains with the new MLS system coming on-line in January.

Two classes were offered to meet the **Continuing Education** requirements. One of the classes was held in West Branch at the beginning of the year and the other was offered in Tawas at the end of September.

This year we also sponsored our first **Certified Residential Specialist Class**. This was a two day class with the focus on the listing side of a transaction. The class gave those in attendance 16 Credit Hours of Con-Ed with the opportunity to work toward a CRS designation. The NEBOR offered this class at a reduced rate to our membership.

We also encouraged our membership to attend our **Michigan Association of REALTORS® Convention** in Grand Rapids by refunding 25% of the registration fee. We also sponsored (with several local boards) a **Hospitality Suite** at the MAR Convention to allow our membership a time of networking.

We have made a commitment to continue to offer the best educational opportunities to our membership. We have booked a nationally recognized speaker, **Terry Watson, for May 17, 2007**. Watch for future announcements concerning this exciting event.

Our **contribution to charities** varied for each meeting. We collected sweat-pants and other clothing items for our local three countywide schools. We collected pet food and towels and other items for our local animal shelters. We collected food for the local food pantries. We also supported by donating to and working for Habitat for Humanity.

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The internal functions of the Board have included:

1. The review of our financial records by an independent CPA.
2. The development and implementation of updated employee contracts.
3. The review of our liability insurance and general insurance policies.
4. The review of and selection of an MLS provider to replace the program no longer available or supported by our current provider.

This is just a short list of the services provided to you by your Board of REALTORS®. Finally, I want to thank all the board members that have served on the many committees that it takes to make all these things happen.

Thank you!

YEAR-TO-DATE
MLS STATISTICS
YTD 2006 VS YTD 2005

RESIDENTIAL UNITS AVAILABLE
2006 - #1246 2005 - # 1149

AVERAGE RESIDENTIAL SELLING PRICE
2006 - \$95,769 2005 - \$ 101,945

VOLUME RESIDENTIAL SALES
2006 - \$ 72,784,182 2005 - \$ 90,934,712

RESIDENTIAL SOLDS
2006 - # 760 2005 - #892

MONTHLY
MLS STATISTICS
OCTOBER 2006

RESIDENTIAL UNITS AVAILABLE
2006 - #1337 2005 - #1261

AVERAGE RESIDENTIAL SELLING PRICE
2006 - \$103,124 2005 - \$117,591

VOLUME RESIDENTIAL SALES
2006 - \$ 8,249,939 2005 - \$ 8,466,566

RESIDENTIAL SOLDS
2006 - # 80 2005 - # 72

MONTHLY
MLS STATISTICS
NOVEMBER 2006

RESIDENTIAL UNITS AVAILABLE
2006 - #1246 2005 - #1149

AVERAGE RESIDENTIAL SELLING PRICE
2006 - \$84,039 2005 - \$ 93,023

VOLUME RESIDENTIAL SALES
2006 - \$5,042,343 2005 - \$ 7,627,881

RESIDENTIAL SOLDS
2006 - # 60 2005 - # 82



Quadrennial Code of Ethics

The second Quadrennial REALTOR® Ethics course for the January 1, 2005 thru December 31, 2008 cycle is available on-line at the NAR website (www.realtor.org) for those interested in fulfilling this mandatory requirement. Please fax a copy of your certificate of completion to the Board Office so we may update your record.

The Northeastern Board of REALTORS® would like to extend its heartfelt sympathies to the family and friends of Bill McKulsky of CA Hanes Realty who passed away unexpectedly and also to Corey Proctor of Scofield Real Estate whose father recently passed away.

The Board Office will be closed on Monday, December 25th and Monday, January 1, in observance of the Holiday Season.