

CONNECTIONS

WELCOME TO OUR NEW MEMBERS

No New Members

2008 DATES TO REMEMBER

Road to \$ucce\$\$ Meeting Dates

October 9, 2008 - John Awrey - Land Division

Real Estate Agents & Appraisers:
2 Hours Approved Con-Ed

February 19, 2009 - Greg McClelland
Location & Time - TBD

Special Meeting Dates

TBD

UPCOMING EVENTS

October 28, 2008

Orientation-
Hale United Methodist Church

December 5, 2008 *Christmas Party*
Tawas Bay Beach Resort

*Registration forms and details
available on Paragon 4 under MLS
Documents, Registration forms.



Website:

www.ProHomeSellers.com



Road to \$ucce\$\$ Meeting October 9, 2008



“UNDERSTANDING MICHIGAN’S LAND DIVISION ACT”

Presenter: John Awrey

This class is designed for local officials and anyone involved in transactions where property is to be split, including assessors, supervisors, zoning administrators, title professionals, REALTORS®, developers, etc.

In addition to offering an overview of the Act, this class will discuss some of the differences between the current Act and the former Subdivision Control Act, including some new terms and their implications in the administration of land divisions by local authorities.

The class will cover allowable divisions, bonus divisions, exempt divisions, re-divisions, and the ownership of division rights, as well as the requirements for municipal approval, penalties for non-compliance, and a review and discussion of related court cases and attorney general opinions.

2 hours of *FREE* con-ed for both
Real Estate Licensees & Appraisers

LOCATION: V F W HALL, STANDISH @ 6:00 p.m.

Cost: \$10.00 includes meal

To register: CONTACT BOARD OFFICE

Will also have our “election of officers” and a “Meet & Greet”
with a representative from Bart Stupak’s & Tim Moore

Northeastern Michigan Board of REALTORS® Phone (989) 728-5165
106 E Main Street Fax (989) 728-5873

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Hale, MI 48739

E-mail: NEBoard@centurytel.net
E-mail MLS: MLSneboard@centurytel.net



2008 Board Officers & Directors

President

Mary Rockwell
C.A. Hanes Realty

President-Elect

Ric Braun
Scofield Real Estate

Secretary/Treasurer

Barb Hilborn
Coldwell Banker Pete Stanley & Assoc.

Vice-Presidents:

Arenac County -

Jennifer Yealey
Olsen Independent Real Estate

Iosco County -

Todd Bather
Target Real Estate

Ogemaw County -

Debra Nichols
C.A. Hanes Realty

Past President

Yvonne DeRoso
DeRoso & Associates

Directors

Nina Jordan, Olsen Independent Real Estate

Greg Morris, Morris Richardson Real Estate

Anne Johnson, Lake & Country Real Estate

Cyndi Blust, Real Estate One of Tawas

OCTOBER PRESIDENT'S REPORT

THE PRIVILEGE OF DEMOCRACY

"Alone we can do so little, together we can do so much"
Helen Keller

October is again the time we elect from our membership the Board of Directors and Officers for our local Association. For the first time in several years, we have a full slate of nominees for many positions. I would like to thank each and every member who volunteered to run for a position. And a big thank you to the Nomination Committee for their hard work in recruiting volunteers. Now it is your turn, as members, to vote for those running. Deadline to have your ballots returned to the Board Office is October 9th. Votes will be tallied at the Road To Success meeting in Standish. Please plan to attend. We have a full schedule of activities for the evening. There will be a "Meet and Greet" session with our RPAC sponsored candidates for state and national congressional seats. Dinner will follow with a 2 hour Continuing Education class with John Awrey on Land Division. Cost for the evening will be \$10 for your meal!! The program begins at 6:00 p.m. at the VFW Hall on US 23 in Standish.

Don't forget to vote on November 4 in the election process. No matter who you support, it is important you exercise the privilege you have as an American to make your choice. From the local Township offices to the top spot in the nation, candidates are running to represent you. For over 200 years men and women have fought, and have given their lives, so we can maintain those rights. If you are going to be out of town, get an absentee ballot. No matter how you do it, VOTE!

Lastly, I would like to take this opportunity to congratulate Elaine Schraudt on winning the election to represent District 1 on the Michigan Association of REALTORS Board of Directors for the next 2 years. And a big THANK YOU to all of you who took the time to vote electronically for her.

Mary Rockwell
2008 President



COMMITTED TO EXCELLENCE



KELLY DEHNER

EAST SIDE REAL ESTATE

Kelly Dehner works as the broker for East Side Real Estate. She is a very positive influence for all REALTORS in the area. If a disparaging remark comes from the public about any agent, she is quick to promote the positive aspects of that office or person. Any REALTOR that has worked with her knows that she emphasizes professionalism and an ethical basis for doing business.

She is a supporter of Holy Family Catholic Church school and youth groups. She sponsors individuals and groups to missions in Guatemala and to see the pope in Australia. She also promotes the local ladies auxiliary, The Wertz Warriors Special Olympics Snowmobile Run and Relay for Life.

She is the chairperson for a local zoning board of appeals as well as the local township planning commission. She attends meetings in other townships that may enact ordinances affecting real estate. She has educated individuals that attempt to smear the name of REALTORS.

Kelly contributes to RPAC and is in contact with local, state, and federal government officials regarding policies that affect our area. Not only the policies regarding how we do business, but ones that make our area desirable for people that may wish to visit and hopefully purchase property.

She has attended the Michigan Association of REALTORS annual convention for the past 3 years, where she openly participates with the speakers.

Kelly has been recognized by the Holy Family Church for the professionalism in which she handled a transaction for one of the church's properties. She has also sponsored golf tournaments in the Detroit area in hopes of promoting our area and bringing more buyers to it. She is one of the true professionals in our area. She gets positive feedback from other offices on how she is willing to help out to make a transaction possible.

Way to go Kelly!!



WEBSITES TO VISIT...

Visit the following websites for important information and services provided by the National Association of REALTORS® and the Michigan Association of REALTORS®:

Michigan Association of REALTORS®
www.mirealtors.com

Legislative Issues /Advocacy
www.mirealtors.com/advocacy.html

National Association of REALTORS®
www.realtor.org

Read about issues affecting REALTORS®
www.realtoractioncenter.com

REALTOR® Magazine Online:

Full of real estate tips
www.realtor.org/rmohome.nsf/pages/rmohome

Department of Labor & Economic Growth (DLEG)

www.michigan.gov/dleg

Use this website to verify licenses, check for con-ed credits, approved real estate courses, etc. On the home page, click “on-line services” and then choose an option. To verify the number of con-ed credits a licensee has for the year, go to “Verify a License/Registration”, search by name or license number.

2008 * MLS STATISTICS

<u>MONTHLY-SEPTEMBER</u>	<u>YTD</u>
Number of Residential Units Sold 2008 - 56 2007 -59	Number of Residential Units Sold 2008 - 389 2007 - 495
Dollar Volume of Residential Sales 2008 - \$ 4,786,645 2007 - \$ 6,087,400	Dollar Volume of Residential Sales 2008 - \$34,743,328 2007 - \$48,967,874



“BOARD DUES” MUST BE PAID BY

OCTOBER 31, 2008

TO AVOID \$50.00 LATE FEE

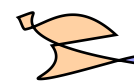
MLS NOTES!!

Remember to fill in “Total Baths” - Field #112

This is the field that connects to IDX, ProHome Sellers, etc.

NEMB ROSTER CHANGES

- OFFICE TRANSFERS:**
- OFFICE CLOSED:**
- OFFICE DROPPED MLS:**
- DISCONTINUED MEMBERSHIP:**



**“CHRISTMAS PARTY”
FRIDAY, DECEMBER 5TH**

**Tawas Bay Beach Resort
300 N. US 23, East Tawas**



Cocktails: 6:30 p.m. Dinner: 7:00 p.m.

***Installation of Officers following Dinner by
F/Lt. Robert Lesneski of the East Tawas State Police Post***

**Dinner: \$25.00 per person, includes tax & tip
Menu: Ham rolls; Veggies & Dip, Mixed green salad,
Top round of beef sliced with Au Jus; Chicken siciliano
Mashed potatoes & gravy; Roasted red pepper corn; Rolls
Dessert; Coffee; Tea or Soda**

**Reservations by 11/24/08 with the Board Office,
Including names attending & check.**



Required Quadrennial Code of Ethics Training

All members are required to complete the Quadrennial Code of Ethics training every four years. The current cycle will end on December 31, 2008. Email reminders were sent out to those members that have not completed the training during this cycle. You can complete the training online at www.realtor.org. On the homepage, go to the “Do It Online” section, select the “Take Code of Ethics Training”.

Agents can attend the October 28th Orientation Class and sit through the COE training portion of the class. This will fulfill the Quad COE training also. Please contact the Board Office by 10/20/08 to register to attend.

Real Estate License Renewal

Just an “FYI”....October 31, **2009**, marks the end of the three-year license cycle. For the 3-year license cycle each licensee needs to complete 18 hours of continuing education. As long as the topic number and course name is different from the other courses that you have taken and you have a total of at least 18 hours of continuing education from approved real estate courses, your license will be renewed. However, you need at least 2 hours of an education course per calendar year that involves law, rules and court cases regarding real estate. Your con-ed credit hours can be verified at DLEG’s website (see page 4 of newsletter for address).